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## Ted Cohen

Music Tech Authority

Ted Cohen is Senior Vice President, Digital Delivery and Distribution for EMI Recorded Music. He is EMI's liaison with the technology community. His job is to find new ways to bring music to fans—whether through digital downloads, subscription services, wireless devices or Internet radio.

A well-connected leader in both the music and new media industries, Cohen serves as both a representative and key decision maker for EMI's global new media efforts. Cohen was most recently the Executive VP of Digital Music Network Inc., where he co-founded and served as Chairman of the Webnoize '98 & '99 conferences.

Additionally, Cohen ran two highly successful new media consulting operations, DMN Consulting and Consulting Adults, attracting clients such as Amazon.com, Microsoft, Universal Studios New Media, DreamWorks Records, Liquid Audio, Warehouse Records/Checkout.com and several other entertainment, computer and new media organizations.

Cohen is a 25-year industry veteran and has served in senior management positions for both Warner Bros. Records and Philips Media.

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